

Message Text

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21

ORIGIN NEA-10

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-04 H-02 INR-07 L-03

NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06 OMB-01

AID-05 TRSE-00 EB-07 /070 R

DRAFTED BY NEA/PAB:DCUNNINGHAM/MW

APPROVED BY NEA/PAB:PDCONSTABLE

DOD/ISA:MLEISER

NEA/PAB:RAPECK

PM/SAS:DKEENE

----- 035446

R 032346Z FEB 76

FM SECSTATE WASHDC

TO AMEMBASSY DACCA

INFO AMEMBASSY NEW DELHI

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E.O. 11652: N/A

TAGS: MASS, BG, PK

SUBJECT: CHINOOK HELICOPTERS SALES TO BANGLADESH

REF: 75 STATE 288151 (BEING REPEATED TO DELHI)

1. BOEING VERTOL REPS BILL TAYLOR AND MARK JOHN CALLED ON CUNNINGHAM (NEA/PAB) JANUARY 30 TO REPORT THAT BANGLADESH AIR FORCE GROUP CAPTAIN A. B. M. M. RAHMAN HAD ASKED THEM FOR PRICE QUOTATIONS FOR FOUR CHINOOK HELICOPTERS AND MAINTENANCE INSTRUCTION PACKAGE. BOEING HAS THREE UNRESOLVED QUESTIONSABOUTPOSSIBLE SALES: (A) WHETHER U.S. MUNITIONS CONTROL LICENSE WOULD BE GRANTED; (B) WHETHER BANGALEES COULD RAISE THE APPROXIMATELY DOLS 5 MILLION PER HELICOPTER; AND (C) WHETHER LEVEL OF MAINTENANCE TRAINING THAT BOEING IS GEARED UP TO PROVIDE IS BASIC ENOUGH FOR

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BANGALEE AIR FORCE PERSONNEL. BOEING IS WORKING ON A SET

OF PROPOSED CONFIGURATIONS FOR HELICOPTERS BASED ON POSSIBLE USES: CIVILIAN DISASTER RELIEF, FOOD DISTRIBUTION, MEDICAL SUPPORT, MOVING OF HEAVY CONSTRUCTION EQUIPMENT, AND RELIEF OF PORT CONGESTION. HOWEVER, COMPANY REPS SAID THEY ASSUMED MACHINES WOULD BE USED PRIMARILY FOR INTERNAL SECURITY PURPOSES.

2. CUNNINGHAM REITERATED POINTS COVERED IN EARLIER VISIT OF BOEING REPS TO DEPARTMENT, REPORTED PARA 2 RFTEL. TAYLOR AND JOHN INDICATED THAT THEY UNDERSTOOD HELICOPTERS COULD NOT BE FINANCED BY USG AND SAID THEY BELIEVED BDG HAD ANOTHER SOURCE OF FUNDING IN MIND (ARABS?).

3. COMPANY REPS INDICATED THAT THEY WOULD PROBABLY SUBMIT REQUEST FOR ADVISORY OPINION RE LICENSING. WE WOULD APPRECIATE YOUR COMMENTS. INGERSOLL

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MILITARY SALES, HELICOPTERS
Control Number: n/a
Copy: SINGLE
Draft Date: 03 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE026730
Document Source: CORE
Document Unique ID: 00
Drafter: DCUNNINGHAM/MW
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760041-0817
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760286/aaaacxnc.tel
Line Count: 77
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 STATE 288151
Review Action: RELEASED, APPROVED
Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 07 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <07 JUN 2004 by GarlanWA>; APPROVED <30 JUN 2004 by morefirh>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CHINOOK HELICOPTERS SALES TO BANGLADESH
TAGS: MASS, BG, PK
To: DACCA
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006